

MARKETING REPORT

ToolTech 2015

Communications



- Press Releases
- Emails/Announcements
- Annual Business Meeting
- Vertical Group Meetings
- Website
- Blog
- Social Media
- Events







ETI Website



- ETI Logos
- ETI Member Company List
- ETI's Active Participants
- Vertical Group Files
- Presentations
- Event Information
- Meeting and Event Services



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Equipment and Tool Institute News/Blog

Recent Posts

- Telematics and Competition
- ETI will present the findings of our latest Market Research Study "The Impact Aftermarket Service
 Facilities Have on the New Car Buying Preferences of Consumers" at ToolTech 2015 on Monday, April 13th
- The Equipment and Tool Institute Reports Record High Membership Level



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well. In fact, if anyone wanted to from Bibe Link back on, they we used pay to have new backware installed.

They told customers that if they didn't renew their Blue Link subscription, they would

disable the hardware forever, not just for the current owner, but for future

Social Media



Social Media







Industry Trade Shows Ctress

APPEX 2015

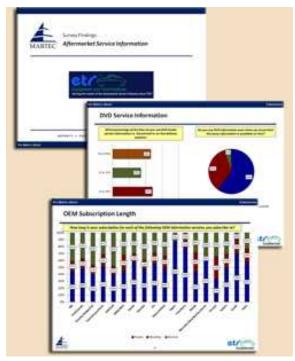


Market Research



Market Research Project

- ETI Market Research Studies
 - The Impact Aftermarket Service Facilities Have on the New Car Buying Preferences of Consumers
 - J2534 Reprogramming
 - J2534 Reprogramming Update
 - TPMS
 - Telematics
 - Collision Repair
 - A/C Service
 - Hybrid and Battery Service
 - Information Access



Member Engagement CCC

Committees

Marketing

- Direct the marketing affairs of the institute which includes member services, market research, etc.
 - Provide direction and input on:
 - Branding
 - Marketing Strategy
 - Communications
 - Collateral
 - Market Research
 - Special Projects
 - Website
 - Blog/Newsletter
 - Social Media
 - Trade Shows
 - Any other Marketing Functions



Member Engagement CCC

Committees

- Program
- Plans and carries out all aspects of ToolTech including:
 - Venue Location and Selection
 - Overseeing Budgets
 - Theme
 - Elements of the Program
 - Speakers
 - Topics
 - Marketing of the Event



The Connected Vehicle Opportunities & Challenges



ETI Marketing Report



ToolTech 2016



Monterey, California April 25 – April 28, 2016





